

FNS50322

DIPLOMA OF FINANCE AND MORTGAGE BROKING MANAGEMENT

Qualification Description

This qualification reflects management roles in finance and mortgage broking where work is undertaken independently, through an aggregator, or involves managing a workplace team. At this level individuals are expected to apply theoretical knowledge and specialised skills in a range of situations and display initiative and judgement in completing activities. They have autonomy in performing complex technical operations and may be responsible for the work of others within broad but generally well defined parameters.

Licensing, legislative, regulatory or certification considerations

Work functions in the occupational areas where this qualification may be used are subject to regulatory requirements.

Students who complete this course may be eligible to apply for an Australian Credit Licence (ACL) or to become an Authorised Credit Representative (ACR).

Students who complete this course may be eligible to apply for membership to the Mortgage and Finance Association of Australia (MFFA).

Note: Before applying for an ACL, ACR or MFFA membership students typically must also obtain at least two (2) years industry experience.

For further regulatory information regarding the National Consumer Credit Protection Act 2009 visit the ASIC website.

Delivery Mode

100% online learning

Course Duration

40 weeks training and assessment + 12 weeks of holidays

Pathways

Potential employment options are management roles in finance and mortgage banking across a range of industries.

Occupational titles could include:

- Mortgage Broking Manager
- Finance Broker
- Insurance Broking Manager
- Mortgage Broker

Students who complete this course may wish to continue their education into a range of Advanced Diploma level qualifications or higher education qualifications in accounting or finance management such as Bachelor of Applied Commerce.

Entry Requirements

Immaculate Education and Training has the following entry requirements:

Students must:

- be at least 18 years of age
- Australian/New Zealand citizen or permanent Australian resident
- participate in a course entry interview to determine suitability for the course and student needs
- have sufficient Language, Literacy, Numeracy and Digital (LLND) skills as tested through a Language, Literacy, Numeracy and Digital (LLND) assessment. Students will need to achieve ACSF level 3 for reading, writing, numeracy and oral communication to enter the course.
- During the course, students will be required to complete some activities using computers, laptops, or other devices. While the trainer can provide some assistance, it is expected that students have some basic computer skills before commencing the course.
- Bring your own device (BYOD)-All learners are expected to bring their own laptop with the Windows 7 operating system or higher. The College premises are equipped with high-speed Wi-Fi for the students' usage.

COURSE CREDIT

Students may apply for recognition of existing qualifications or skills, knowledge, and experience (credit transfer or recognition of prior learning). The granting of course credit may affect course fees as well as the duration of the course.

This process is outlined in Immaculate Education and Training's Student Enrolment and Completion Policy and Associated Procedures and Training and Assessment Policy & Associated Procedures.

Core Unit

Unit Code	Unit Name
FNSCUS511	Develop and maintain professional relationships in financial services industry
FNSFMB411	Prepare loan applications on behalf of clients
FNSFMB412	Identify client needs and present broking options
FNSFMB512	Identify and develop credit options for clients with special financial circumstances
FNSFMB513	Present credit options to clients with special financial circumstances
FNSFMB514	Implement complex loan structures
FNSFMK515	Comply with financial services regulation & industry codes of practice
FNSINC411	Conduct work according to professional practices in the financial services industry
FNSINC514	Apply ethical frameworks & principles to make and act upon decisions
FNSRSK511	Undertake risk identification

Elective Unit

Unit Code	Unit Name
BSBLDR414	Lead team effectiveness
BSBLDR523	Lead and manage effective workplace relationships
BSBLDR602	Provide leadership across the organisation
BSBOPS502	Manage business operational plans
BSBSUS511	Develop workplace policies and procedures for sustainability

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